

**HMOs<sup>1</sup> Average Membership<sup>2</sup> for MA Residents by Age Cohort**  
**January 1, 2004 - December 31, 2004**

(Includes combined HMO Closed Network Plan and HMO Insured Preferred Provider Network Plan statistics)

**HMOs with over 150,000 Massachusetts Membership**

	HMO Total						Total
	0 thru 5	6 thru 12	13 thru 18	19 thru 25	26 thru 64	65+	
Fallon Community Health Plan, Inc.	10,223	15,139	14,799	10,916	84,093	34,375	169,546
Harvard Pilgrim Health Care, Inc.	37,537	49,358	42,929	38,599	304,170	43,113	515,706
HMO Blue	63,937	79,396	69,666	63,500	477,737	50,950	805,185
Tufts Associated HMO, Inc.	33,570	44,008	39,172	32,401	263,218	63,326	475,695

**HMOs with 150,000 or less Massachusetts Membership**

	HMO Total						Total
	0 thru 5	6 thru 12	13 thru 18	19 thru 25	26 thru 64	65+	
Aetna Health Inc.	931	1,365	1,234	1,153	9,232	218	14,133
CIGNA HealthCare of Massachusetts, Inc.	1,129	1,569	1,632	1,337	10,778	1,193	17,638
ConnectiCare of Massachusetts, Inc.	791	1,205	1,124	989	7,468	164	11,741
Health New England, Inc.	3,909	6,609	6,540	5,133	43,235	2,451	67,877
Neighborhood Health Plan, Inc.	24,040	23,741	18,764	9,192	39,870	535	116,143
UnitedHealthcare of New England, Inc.	1,752	2,996	2,884	2,667	18,792	585	29,675

TOTAL MEMBERSHIP	177,818	225,388	198,745	165,886	1,258,593	196,910	2,223,339
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<sup>1</sup> This report does not include membership or utilization for Great-West Healthcare of Massachusetts, Inc. (formerly One Health Plan of Massachusetts, Inc.) or Harvard Pilgrim Health Care of New England, Inc. On September 6, 2002, Great-West Healthcare of Massachusetts, Inc. notified the Division it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003. As of June 30, 2003, Harvard Pilgrim Health Care of New England, Inc. no longer offered products in Massachusetts.

<sup>2</sup> Average membership = member months for reporting period divided by the number of months in the reporting period (12), January through December 2004